



**TIMBER
& BIOMASS
EXPO**
SOUTHEAST

Show Particulars

Hours will be 8 am-4:30 pm both days. Attendance will be by paid admission. Registered visitors can mingle freely among all exhibits both days.

Exhibit Setup, Takedown

Live demo sites will be available beginning Wednesday, June 2; static and tent spaces beginning Monday, June 7. All exhibits must be in place by 6 pm Thursday, June 10. Expo staff assistance will cease at that time. Exhibits must remain in place until 4:30 pm Saturday, June 12. Forklift service will be available beginning at noon, Monday, June 14. Night security will be provided June 6-12. Note: An Expo representative will be on site June 7-14 from 7 am-6 pm only and takedown forklift service will be available until 6 pm June 14.

Furniture and Fixtures

For furniture, tents, generators or other needs, contact the official expo accessories provider directly: Rental Service Corp., 800-736-5071, 706-327-1038, fax 706-571-2546, web: www.rentalservice.com

ATVs, Golf Carts

In the interest of safety, ATVs and/or golf carts will not be allowed during show hours. Expo management will have a limited number of ATVs and carts on site to help exhibitors with pickup and delivery of supplies and materials.

Food and Beverages

Local non-profit groups will dispense food and beverages. With the exception of water, miniature candy pieces, peanuts and popcorn, no food or beverages can be given away or sold at the site by visitors, exhibitors or their personnel.

Insurance

Exhibitors must show proof of liability insurance when exhibit space is reserved. Tent and Static exhibitors must have \$500,000 minimum coverage; live exhibitors must have \$1 million minimum coverage. Note stipulations in item 2e in space contract.

Promotion

As a Hatton-Brown Publishers-sponsored event, *Timber & Biomass Expo Southeast* will be promoted robustly in *Timber Harvesting*, *Southern Loggin' Times* and *Wood Bioenergy* through advertising and editorial support.

Valdosta Accommodations

Econolodge, 3022 James Rd., 229-671-1511
 Sleep Inn & Suites, 3026 James Rd., 229-671-1111
 Briarwood Motel, 1934 Briarwood Rd., 229-242-4205
 Hawthorn Suites, 4025 Northlake Dr., 229-241-9221
 Red Roof Inn, 1705 Gornto Rd., 229-244-8800
 Travelers Inn, 3470 Madison Hwy., 229-242-4664
 Holiday Inn Express, 330 N. St. Augustine Rd., 800-345-8082
 Best Western, 1403 N. St. Augustine Rd., 877-574-2464
 Clarion Inn Conf. Center, 2101 W. Hill Ave., 866-969-8065
 Comfort Suites, 1332 N. St. Augustine Rd., 866-969-8065
 Quality Inn North, 1209 N. St. Augustine Rd., 866-969-8065
 Quality Inn South, 1902 W. Hill Ave., 866-969-8065
 Rodeway Inn, 1209 N. St. Augustine Rd., 866-969-8065
 LaQuinta Inn, 1800 Club House Dr., 229-247-7755
 Ashley Oaks Motel, 1610 N. Ashley St., 229-242-6340
 Budget Inn, 218 W. Hill Ave., 229-242-1240
 Courtyard/Marriott, 1564 Baytree Rd., 229-241-1301
 Days Inn, 4598 N. Valdosta Rd., 229-244-4460
 Days Inn Conf. Ctr., 1827 W. Hill Ave., 866-538-0187
 Doubletree, 4728 Woodland Pt., 229-251-0099
 Fairfield Inn, 1309 N. St. Augustine Rd., 229-242-3881
 Hampton Inn, 2 Meeting Place, 229-241-1234
 Hilton Garden Inn, 1702 Gornto Rd., 229-219-1011
 Howard Johnson Inn, 1330 N. St. Augustine Rd., 229-249-8900
 Jameson Inn, 1725 Gornto Rd., 229-253-0009
 Motel 6, 2003 W. Hill Ave., 229-333-0047
 Ramada Inn, 2008 W. Hill Ave., 229-242-1225
 Studio Courtyard, 1809 N. Ashley St., 229-253-1455
 Valdosta Inn Suites, 2015 W. Hill Ave., 229-241-1177
 Wingate, 2010 W. Hill Ave., 229-242-1225

**TIMBER
& BIOMASS
EXPO**
SOUTHEAST

sponsored by
Hatton-Brown Publishers
 P.O. Box 2268, Montgomery, AL 36102
 334-834-1170 ph, 334-387-2383 fax
 www.timberexpoSE.com

REVISED EXHIBITOR GUIDE

TIMBER & BIOMASS EXPO SOUTHEAST

June 11-12, 2010

A Seller's Market Is In The Making

www.timberexpoSE.com

Sponsored by Hatton-Brown Publishers, parent company of
 Southern Loggin' Times, Timber Harvesting and Wood Bioenergy

TIMBER & BIOMASS EXPO

SOUTHEAST

www.timberexpoSE.com

Friday & Saturday, June 11-12, 2010
Valdosta, Georgia

A SELLER'S MARKET IS IN THE MAKING

As the forest products industry struggles with weak demand, the players—landowners, loggers, mills and equipment and service providers—are eagerly anticipating the coming upturn. Down but generally not out, loggers, as key figures in the wood fiber supply chain, have positioned themselves for survival and are looking ahead to the upturn of traditional markets and the emergence of new ones, notably wood-to-energy. All around, a seller's market is in the making.

It's this atmosphere of anticipation that is fueling excitement about **Timber & Biomass Expo Southeast**. (The show's roots go back to 1974 in Tifton, Ga., with the most recent of 15 episodes occurring in Baxley, Ga. in 2002). The show is timely in that: 1) the economy is gradually stabilizing and confidence is being restored; 2) the event's name has been modified to reflect the growing importance of wood biomass as an alternative energy source; and 3) no event of this depth and scale has been held in the deep timber-rich southeast for eight years.

Scores of mills and hundreds of landowners, loggers and equipment companies do business within 100 miles of Valdosta. Within a comfortable driving distance of 350 miles, there are countless landowners, thousands of loggers, and dozens of forestry equipment dealers. And within two years, a dozen or more newly announced wood-to-energy plants, potentially consuming millions of tons of wood fiber annually, could be operating in Georgia, Florida, Alabama and South Carolina. Better times are ahead.

Prepare your business for tomorrow's seller's market by participating in this exciting event.

Charles Burkhardt, Show Manager:
912-278-5573; email charlesburkhardt@bellsouth.net

Dianne Sullivan, Show Coordinator:
334-834-1170; email dsullivan@timberexpoSE.com

General Site Information

Located some 15 miles east of Valdosta, the flat site has an elevation of 52 feet and consists of a clear-cut area and a pine plantation. In the clear-cut area will be all static sites, registration, parking, food, continuing education activities and possibly a dedicated biomass machine arena. (See Biomass Arena Sites at right.) The bedded pine stand has been thinned once and contains both small sawtimber and pulpwood and will be clear-cut after the show. Understory is moderate to heavy but is generally not very tall. The soil is sandy and readily absorbs rainfall. Access is easy from Georgia 135. Delivery trucks will enter the site via the one-way road as depicted and return to highway 135 via intersecting interior forest roads that run north and south. There are no bridges or culverts on these roads.

Harvest Sites (HS)

Rental: \$8900 Each

All lots front a dirt road and are essentially the same with respect to elevation, undergrowth and soil type. Lots 6 and 7 front a road on two sides. With the exception of lot 11, which is larger, all lots contain about two acres. Timber quality on lots south and east of "Langdale Way" is better than that on lots west of "Slash Pine Lane." Chippers and/or grinders will not be allowed to process trees containing sawlogs.

Biomass Arena Sites (BA)

Rental: From \$4500

If there is consensus among chipper and grinder manufacturers, a special "biomass arena" would be staged in the clear-cut area for the convenience of exhibitors and attendees, to emphasize emerging wood-to-energy markets (several major ones are in the works in Georgia and Florida) and to facilitate post-show collection of chips/boiler fuel. Larger lots are 250 ft. square; smaller ones are 125 ft. square. Trees/wood refuse will be provided. All lots front a "Biomass Concourse" and are situated fairly close to food and continuing education (CE) tents. Note: at least one CE session will embrace biomass harvesting.

Standard Static Sites (SS)

Rental: \$2500 Each

These sites are approximately 60x60 ft. and are suitable for supplies, components, attachments or machines that will not be operated. In keeping with the show's "good neighbor" policy, exhibitors desiring to operate machinery on these sites may be limited as to site location. Examples include chain saws, sawmills and pressure washers.

Junior Static Sites (JS)

Rental: \$1500 Each

These sites are approximately 30x30 ft. and can accommodate no operating machinery.

Tent Booths (TB)

Rental: \$900 Each

These 10x10 ft. spaces are housed in the same tent as the registration center, meaning that all paying attendees must pass through the tent as they enter or depart. Price includes an 8 ft. table, two folding chairs and 115v electric service.

